

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited)

| (M\$) ^(a) | 3 rd quarter 2017 | 2 nd quarter 2017 | 3 rd quarter 2016 |
|---------------------------------------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Sales | 43,044 | 39,915 | 37,412 |
| Excise taxes | (5,962) | (5,433) | (5,587) |
| Revenues from sales | 37,082 | 34,482 | 31,825 |
| Purchases, net of inventory variation | (24,367) | (23,398) | (21,223) |
| Other operating expenses | (6,108) | (6,106) | (5,469) |
| Exploration costs | (181) | (199) | (274) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (3,035) | (2,798) | (2,936) |
| Other income | 404 | 570 | 290 |
| Other expense | (67) | (106) | (351) |
| Financial interest on debt | (368) | (345) | (268) |
| Financial income and expense from cash & cash equivalents | (45) | (37) | (5) |
| Cost of net debt | (413) | (382) | (273) |
| Other financial income | 204 | 285 | 265 |
| Other financial expense | (164) | (159) | (154) |
| Equity in net income (loss) of affiliates | 500 | 310 | 531 |
| Income taxes | (1,092) | (472) | (251) |
| Consolidated net income | 2,763 | 2,027 | 1,980 |
| Group share | 2,724 | 2,037 | 1,954 |
| Non-controlling interests | 39 | (10) | 26 |
| Earnings per share (\$) | 1.06 | 0.79 | 0.79 |
| Fully-diluted earnings per share (\$) | 1.06 | 0.79 | 0.79 |

^(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited)

| (M\$) | 3 rd quarter 2017 | 2 nd quarter 2017 | 3 rd quarter 2016 |
|----------------------------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Consolidated net income | 2,763 | 2,027 | 1,980 |
| Other comprehensive income | | | |
| Actuarial gains and losses | (129) | 32 | (363) |
| Tax effect | 36 | (12) | 47 |
| Currency translation adjustment generated by the parent company | 2,420 | 4,524 | 439 |
| Items not potentially reclassifiable to profit and loss | 2,327 | 4,544 | 123 |
| Currency translation adjustment | (575) | (1,218) | (362) |
| Available for sale financial assets | 4 | 1 | 15 |
| Cash flow hedge | 116 | (79) | 113 |
| Share of other comprehensive income of equity affiliates, net amount | (209) | (794) | 123 |
| Other | - | (3) | (3) |
| Tax effect | (42) | 30 | (41) |
| Items potentially reclassifiable to profit and loss | (706) | (2,063) | (155) |
| Total other comprehensive income (net amount) | 1,621 | 2,481 | (32) |
| Comprehensive income | 4,384 | 4,508 | 1,948 |
| <i>Group share</i> | <i>4,346</i> | <i>4,507</i> | <i>1,909</i> |
| <i>Non-controlling interests</i> | <i>38</i> | <i>1</i> | <i>39</i> |

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited)

| (M\$) ^(a) | 9 months 2017 | 9 months 2016 |
|---------------------------------------------------------------------------------|------------------|------------------|
| Sales | 124,142 | 107,468 |
| Excise taxes | (16,485) | (16,410) |
| Revenues from sales | 107,657 | 91,058 |
| Purchases, net of inventory variation | (71,752) | (59,410) |
| Other operating expenses | (18,380) | (17,511) |
| Exploration costs | (577) | (1,004) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (10,412) | (8,584) |
| Other income | 3,299 | 962 |
| Other expense | (464) | (554) |
| Financial interest on debt | (1,044) | (809) |
| Financial income and expense from cash & cash equivalents | (93) | 6 |
| Cost of net debt | (1,137) | (803) |
| Other financial income | 717 | 768 |
| Other financial expense | (483) | (475) |
| Equity in net income (loss) of affiliates | 1,358 | 1,805 |
| Income taxes | (2,257) | (533) |
| Consolidated net income | 7,569 | 5,719 |
| Group share | 7,610 | 5,648 |
| Non-controlling interests | (41) | 71 |
| Earnings per share (\$) | 2.99 | 2.33 |
| Fully-diluted earnings per share (\$) | 2.98 | 2.32 |

^(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited)

| (M\$) | 9 months 2017 | 9 months 2016 |
|----------------------------------------------------------------------|------------------|------------------|
| Consolidated net income | 7,569 | 5,719 |
| Other comprehensive income | | |
| Actuarial gains and losses | 29 | (576) |
| Tax effect | (17) | 119 |
| Currency translation adjustment generated by the parent company | 7,884 | 1,967 |
| Items not potentially reclassifiable to profit and loss | 7,896 | 1,510 |
| Currency translation adjustment | (1,993) | (1,717) |
| Available for sale financial assets | 4 | 1 |
| Cash flow hedge | 150 | 145 |
| Share of other comprehensive income of equity affiliates, net amount | (672) | 477 |
| Other | - | - |
| Tax effect | (51) | (44) |
| Items potentially reclassifiable to profit and loss | (2,562) | (1,138) |
| Total other comprehensive income (net amount) | 5,334 | 372 |
| Comprehensive income | 12,903 | 6,091 |
| <i>Group share</i> | 12,927 | 6,012 |
| <i>Non-controlling interests</i> | (24) | 79 |

CONSOLIDATED BALANCE SHEET

TOTAL

| (M\$) | September 30, 2017 <i>(unaudited)</i> | June 30, 2017 <i>(unaudited)</i> | December 31, 2016 | September 30, 2016 <i>(unaudited)</i> |
|-----------------------------------------------------------------------------|---------------------------------------------|----------------------------------------|----------------------|---------------------------------------------|
| ASSETS | | | | |
| Non-current assets | | | | |
| Intangible assets, net | 14,891 | 14,119 | 15,362 | 14,916 |
| Property, plant and equipment, net | 113,491 | 112,659 | 111,971 | 113,433 |
| Equity affiliates : investments and loans | 22,130 | 21,705 | 20,576 | 20,870 |
| Other investments | 1,124 | 1,483 | 1,133 | 1,565 |
| Non-current financial assets | 626 | 558 | 908 | 1,089 |
| Deferred income taxes | 5,345 | 4,981 | 4,368 | 4,434 |
| Other non-current assets | 4,291 | 4,411 | 4,143 | 4,534 |
| Total non-current assets | 161,898 | 159,916 | 158,461 | 160,841 |
| Current assets | | | | |
| Inventories, net | 14,769 | 14,273 | 15,247 | 14,635 |
| Accounts receivable, net | 13,738 | 12,923 | 12,213 | 11,501 |
| Other current assets | 13,944 | 14,034 | 14,835 | 14,927 |
| Current financial assets | 2,579 | 3,618 | 4,548 | 1,755 |
| Cash and cash equivalents | 28,583 | 28,720 | 24,597 | 24,801 |
| Assets classified as held for sale | 997 | 421 | 1,077 | 1,045 |
| Total current assets | 74,610 | 73,989 | 72,517 | 68,664 |
| Total assets | 236,508 | 233,905 | 230,978 | 229,505 |
| LIABILITIES & SHAREHOLDERS' EQUITY | | | | |
| Shareholders' equity | | | | |
| Common shares | 7,806 | 7,797 | 7,604 | 7,849 |
| Paid-in surplus and retained earnings | 111,128 | 110,305 | 105,547 | 106,189 |
| Currency translation adjustment | (8,675) | (10,314) | (13,871) | (11,448) |
| Treasury shares | (458) | (600) | (600) | (4,422) |
| Total shareholders' equity - Group share | 109,801 | 107,188 | 98,680 | 98,168 |
| Non-controlling interests | 2,799 | 2,772 | 2,894 | 2,948 |
| Total shareholders' equity | 112,600 | 109,960 | 101,574 | 101,116 |
| Non-current liabilities | | | | |
| Deferred income taxes | 11,326 | 10,920 | 11,060 | 11,390 |
| Employee benefits | 4,384 | 4,127 | 3,746 | 4,247 |
| Provisions and other non-current liabilities | 17,140 | 16,924 | 16,846 | 17,320 |
| Non-current financial debt | 40,226 | 41,548 | 43,067 | 44,450 |
| Total non-current liabilities | 73,076 | 73,519 | 74,719 | 77,407 |
| Current liabilities | | | | |
| Accounts payable | 21,092 | 21,914 | 23,227 | 19,799 |
| Other creditors and accrued liabilities | 17,740 | 14,862 | 16,720 | 16,895 |
| Current borrowings | 11,206 | 13,070 | 13,920 | 13,383 |
| Other current financial liabilities | 273 | 241 | 327 | 380 |
| Liabilities directly associated with the assets classified as held for sale | 521 | 339 | 491 | 525 |
| Total current liabilities | 50,832 | 50,426 | 54,685 | 50,982 |
| Total liabilities & shareholders' equity | 236,508 | 233,905 | 230,978 | 229,505 |

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited)

| (M\$) | 3 rd quarter 2017 | 2 nd quarter 2017 | 3 rd quarter 2016 |
|--------------------------------------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Consolidated net income | 2,763 | 2,027 | 1,980 |
| Depreciation, depletion, amortization and impairment | 3,164 | 2,930 | 3,297 |
| Non-current liabilities, valuation allowances and deferred taxes | (93) | (50) | (539) |
| (Gains) losses on disposals of assets | (144) | (151) | 94 |
| Undistributed affiliates' equity earnings | (110) | 501 | (192) |
| (Increase) decrease in working capital | (1,057) | (268) | 265 |
| Other changes, net | (160) | (349) | (165) |
| Cash flow from operating activities | 4,363 | 4,640 | 4,740 |
| CASH FLOW USED IN INVESTING ACTIVITIES | | | |
| Intangible assets and property, plant and equipment additions | (3,104) | (3,323) | (4,124) |
| Acquisitions of subsidiaries, net of cash acquired | (472) | (6) | (1,119) |
| Investments in equity affiliates and other securities | (181) | (433) | 177 |
| Increase in non-current loans | (153) | (443) | (135) |
| Total expenditures | (3,910) | (4,205) | (5,201) |
| Proceeds from disposals of intangible assets and property, plant and equipment | 55 | 74 | 57 |
| Proceeds from disposals of subsidiaries, net of cash sold | - | - | - |
| Proceeds from disposals of non-current investments | 147 | 133 | 34 |
| Repayment of non-current loans | 337 | 153 | 101 |
| Total divestments | 539 | 360 | 192 |
| Cash flow used in investing activities | (3,371) | (3,845) | (5,009) |
| CASH FLOW USED IN FINANCING ACTIVITIES | | | |
| Issuance (repayment) of shares: | | | |
| - Parent company shareholders | 65 | 406 | 36 |
| - Treasury shares | - | - | - |
| Dividends paid: | | | |
| - Parent company shareholders | - | (1,462) | - |
| - Non-controlling interests | (11) | (61) | (2) |
| Issuance of perpetual subordinated notes | - | - | - |
| Payments on perpetual subordinated notes | - | (90) | - |
| Other transactions with non-controlling interests | (2) | - | (107) |
| Net issuance (repayment) of non-current debt | 400 | 290 | 3,127 |
| Increase (decrease) in current borrowings | (3,717) | (1,167) | (909) |
| Increase (decrease) in current financial assets and liabilities | 1,182 | 979 | 257 |
| Cash flow used in financing activities | (2,083) | (1,105) | 2,402 |
| Net increase (decrease) in cash and cash equivalents | (1,091) | (310) | 2,133 |
| Effect of exchange rates | 954 | 1,504 | 15 |
| Cash and cash equivalents at the beginning of the period | 28,720 | 27,526 | 22,653 |
| Cash and cash equivalents at the end of the period | 28,583 | 28,720 | 24,801 |

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited)

| (M\$) | 9 months 2017 | 9 months 2016 |
|--------------------------------------------------------------------------------|------------------|------------------|
| CASH FLOW FROM OPERATING ACTIVITIES | | |
| Consolidated net income | 7,569 | 5,719 |
| Depreciation, depletion, amortization and impairment | 10,754 | 9,393 |
| Non-current liabilities, valuation allowances and deferred taxes | (340) | (1,284) |
| (Gains) losses on disposals of assets | (2,527) | (321) |
| Undistributed affiliates' equity earnings | 96 | (708) |
| (Increase) decrease in working capital | (1,379) | (3,032) |
| Other changes, net | (469) | (264) |
| Cash flow from operating activities | 13,704 | 9,503 |
| CASH FLOW USED IN INVESTING ACTIVITIES | | |
| Intangible assets and property, plant and equipment additions | (9,105) | (12,364) |
| Acquisitions of subsidiaries, net of cash acquired | (797) | (1,241) |
| Investments in equity affiliates and other securities | (1,137) | (106) |
| Increase in non-current loans | (754) | (964) |
| Total expenditures | (11,793) | (14,675) |
| Proceeds from disposals of intangible assets and property, plant and equipment | 135 | 1,049 |
| Proceeds from disposals of subsidiaries, net of cash sold | 2,696 | 270 |
| Proceeds from disposals of non-current investments | 289 | 129 |
| Repayment of non-current loans | 677 | 502 |
| Total divestments | 3,797 | 1,950 |
| Cash flow used in investing activities | (7,996) | (12,725) |
| CASH FLOW USED IN FINANCING ACTIVITIES | | |
| Issuance (repayment) of shares: | | |
| - Parent company shareholders | 486 | 40 |
| - Treasury shares | - | - |
| Dividends paid: | | |
| - Parent company shareholders | (2,000) | (2,127) |
| - Non-controlling interests | (87) | (77) |
| Issuance of perpetual subordinated notes | - | 1,950 |
| Payments on perpetual subordinated notes | (219) | (133) |
| Other transactions with non-controlling interests | (2) | (104) |
| Net issuance (repayment) of non-current debt | 746 | 3,681 |
| Increase (decrease) in current borrowings | (6,297) | (2,925) |
| Increase (decrease) in current financial assets and liabilities | 2,819 | 4,402 |
| Cash flow used in financing activities | (4,554) | 4,707 |
| Net increase (decrease) in cash and cash equivalents | 1,154 | 1,485 |
| Effect of exchange rates | 2,832 | 47 |
| Cash and cash equivalents at the beginning of the period | 24,597 | 23,269 |
| Cash and cash equivalents at the end of the period | 28,583 | 24,801 |

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

TOTAL

(unaudited)

| (M\$) | Common shares issued | | Paid-in surplus and retained earnings | Currency translation adjustment | Treasury shares | | Shareholders' equity - Group share | Non-controlling interests | Total shareholders' equity |
|-------------------------------------------------|----------------------|--------------|---------------------------------------|---------------------------------|----------------------|----------------|------------------------------------|---------------------------|----------------------------|
| | Number | Amount | | | Number | Amount | | | |
| As of January 1, 2016 | 2,440,057,883 | 7,670 | 101,528 | (12,119) | (113,967,758) | (4,585) | 92,494 | 2,915 | 95,409 |
| Net income of the first 9 months 2016 | - | - | 5,648 | - | - | - | 5,648 | 71 | 5,719 |
| Other comprehensive Income | - | - | (307) | 671 | - | - | 364 | 8 | 372 |
| Comprehensive Income | - | - | 5,341 | 671 | - | - | 6,012 | 79 | 6,091 |
| Dividend | - | - | (4,872) | - | - | - | (4,872) | (77) | (4,949) |
| Issuance of common shares | 63,971,645 | 179 | 2,524 | - | - | - | 2,703 | - | 2,703 |
| Purchase of treasury shares | - | - | - | - | - | - | - | - | - |
| Sale of treasury shares ⁽¹⁾ | - | - | (163) | - | 3,047,118 | 163 | - | - | - |
| Share-based payments | - | - | 81 | - | - | - | 81 | - | 81 |
| Share cancellation | - | - | - | - | - | - | - | - | - |
| Issuance of perpetual subordinated notes | - | - | 1,950 | - | - | - | 1,950 | - | 1,950 |
| Payments on perpetual subordinated notes | - | - | (131) | - | - | - | (131) | - | (131) |
| Other operations with non-controlling interests | - | - | (100) | - | - | - | (100) | (41) | (141) |
| Other items | - | - | 31 | - | - | - | 31 | 72 | 103 |
| As of September 30, 2016 | 2,504,029,528 | 7,849 | 106,189 | (11,448) | (110,920,640) | (4,422) | 98,168 | 2,948 | 101,116 |
| Net income from October 1 to December 31, 2016 | - | - | 548 | - | - | - | 548 | (61) | 487 |
| Other comprehensive Income | - | - | 199 | (2,423) | - | - | (2,224) | (7) | (2,231) |
| Comprehensive Income | - | - | 747 | (2,423) | - | - | (1,676) | (68) | (1,744) |
| Dividend | - | - | (1,640) | - | - | - | (1,640) | (16) | (1,656) |
| Issuance of common shares | 26,667,602 | 72 | 1,029 | - | - | - | 1,101 | - | 1,101 |
| Purchase of treasury shares | - | - | - | - | - | - | - | - | - |
| Sale of treasury shares ⁽¹⁾ | - | - | - | - | 1,550 | - | - | - | - |
| Share-based payments | - | - | 31 | - | - | - | 31 | - | 31 |
| Share cancellation | (100,331,268) | (317) | (3,505) | - | 100,331,268 | 3,822 | - | - | - |
| Issuance of perpetual subordinated notes | - | - | 2,761 | - | - | - | 2,761 | - | 2,761 |
| Payments on perpetual subordinated notes | - | - | (72) | - | - | - | (72) | - | (72) |
| Other operations with non-controlling interests | - | - | 2 | - | - | - | 2 | (2) | - |
| Other items | - | - | 5 | - | - | - | 5 | 32 | 37 |
| As of December 31, 2016 | 2,430,365,862 | 7,604 | 105,547 | (13,871) | (10,587,822) | (600) | 98,680 | 2,894 | 101,574 |
| Net income of the first 9 months 2017 | - | - | 7,610 | - | - | - | 7,610 | (41) | 7,569 |
| Other comprehensive Income | - | - | 121 | 5,196 | - | - | 5,317 | 17 | 5,334 |
| Comprehensive Income | - | - | 7,731 | 5,196 | - | - | 12,927 | (24) | 12,903 |
| Dividend | - | - | (5,137) | - | - | - | (5,137) | (87) | (5,224) |
| Issuance of common shares | 72,388,372 | 202 | 3,242 | - | - | - | 3,444 | - | 3,444 |
| Purchase of treasury shares | - | - | - | - | - | - | - | - | - |
| Sale of treasury shares ⁽¹⁾ | - | - | (142) | - | 2,209,716 | 142 | - | - | - |
| Share-based payments | - | - | 113 | - | - | - | 113 | - | 113 |
| Share cancellation | - | - | - | - | - | - | - | - | - |
| Issuance of perpetual subordinated notes | - | - | - | - | - | - | - | - | - |
| Payments on perpetual subordinated notes | - | - | (223) | - | - | - | (223) | - | (223) |
| Other operations with non-controlling interests | - | - | (7) | - | - | - | (7) | 5 | (2) |
| Other items | - | - | 4 | - | - | - | 4 | 11 | 15 |
| As of September 30, 2017 | 2,502,754,234 | 7,806 | 111,128 | (8,675) | (8,378,106) | (458) | 109,801 | 2,799 | 112,600 |

⁽¹⁾ Treasury shares related to the restricted stock grants.

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

| 3 rd quarter 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 2,121 | 2,903 | 18,923 | 19,086 | 11 | - | 43,044 |
| Intersegment sales | 5,665 | 286 | 6,592 | 207 | 89 | (12,839) | - |
| Excise taxes | - | - | (799) | (5,163) | - | - | (5,962) |
| Revenues from sales | 7,786 | 3,189 | 24,716 | 14,130 | 100 | (12,839) | 37,082 |
| Operating expenses | (3,632) | (3,117) | (23,110) | (13,386) | (250) | 12,839 | (30,656) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,548) | (51) | (258) | (170) | (8) | - | (3,035) |
| Operating income | 1,606 | 21 | 1,348 | 574 | (158) | - | 3,391 |
| Equity in net income (loss) of affiliates and other items | 521 | 12 | 179 | 133 | 32 | - | 877 |
| Tax on net operating income | (745) | 7 | (379) | (173) | 100 | - | (1,190) |
| Net operating income | 1,382 | 40 | 1,148 | 534 | (26) | - | 3,078 |
| Net cost of net debt | | | | | | | (315) |
| Non-controlling interests | | | | | | | (39) |
| Net income - group share | | | | | | | 2,724 |

| 3 rd quarter 2017 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|-------------|
| Non-Group sales | - | (14) | - | - | - | - | (14) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (14) | - | - | - | - | (14) |
| Operating expenses | (2) | (32) | 166 | 51 | - | - | 183 |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (57) | - | - | - | - | - | (57) |
| Operating income^(b) | (59) | (46) | 166 | 51 | - | - | 112 |
| Equity in net income (loss) of affiliates and other items | (2) | (15) | 12 | (5) | - | - | (10) |
| Tax on net operating income | 4 | 4 | (50) | (18) | - | - | (60) |
| Net operating income^(b) | (57) | (57) | 128 | 28 | - | - | 42 |
| Net cost of net debt | | | | | | | (7) |
| Non-controlling interests | | | | | | | 15 |
| Net income - group share | | | | | | | 50 |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

| | | | | | | |
|-------------------------|---|---|-----|----|---|--|
| On operating income | - | - | 210 | 51 | - | |
| On net operating income | - | - | 156 | 36 | - | |

| 3 rd quarter 2017 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 2,121 | 2,917 | 18,923 | 19,086 | 11 | - | 43,058 |
| Intersegment sales | 5,665 | 286 | 6,592 | 207 | 89 | (12,839) | - |
| Excise taxes | - | - | (799) | (5,163) | - | - | (5,962) |
| Revenues from sales | 7,786 | 3,203 | 24,716 | 14,130 | 100 | (12,839) | 37,096 |
| Operating expenses | (3,630) | (3,085) | (23,276) | (13,437) | (250) | 12,839 | (30,839) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,491) | (51) | (258) | (170) | (8) | - | (2,978) |
| Adjusted operating income | 1,665 | 67 | 1,182 | 523 | (158) | - | 3,279 |
| Equity in net income (loss) of affiliates and other items | 523 | 27 | 167 | 138 | 32 | - | 887 |
| Tax on net operating income | (749) | 3 | (329) | (155) | 100 | - | (1,130) |
| Adjusted net operating income | 1,439 | 97 | 1,020 | 506 | (26) | - | 3,036 |
| Net cost of net debt | | | | | | | (308) |
| Non-controlling interests | | | | | | | (54) |
| Adjusted net income - group share | | | | | | | 2,674 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 1.04 |

^(a) Except for earnings per share.

| 3 rd quarter 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|-------|
| Total expenditures | 3,228 | 99 | 357 | 190 | 36 | - | 3,910 |
| Total divestments | 339 | - | 24 | 150 | 26 | - | 539 |
| Cash flow from operating activities | 2,633 | 325 | 662 | 596 | 147 | - | 4,363 |

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

| 2 nd quarter 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 2,068 | 2,671 | 17,347 | 17,831 | (2) | - | 39,915 |
| Intersegment sales | 5,118 | 274 | 6,016 | 169 | 90 | (11,667) | - |
| Excise taxes | - | - | (680) | (4,753) | - | - | (5,433) |
| Revenues from sales | 7,186 | 2,945 | 22,683 | 13,247 | 88 | (11,667) | 34,482 |
| Operating expenses | (3,547) | (2,857) | (21,918) | (12,729) | (319) | 11,667 | (29,703) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,344) | (40) | (245) | (158) | (11) | - | (2,798) |
| Operating income | 1,295 | 48 | 520 | 360 | (242) | - | 1,981 |
| Equity in net income (loss) of affiliates and other items | 487 | 13 | 148 | 258 | (6) | - | 900 |
| Tax on net operating income | (512) | (24) | (142) | (123) | 214 | - | (587) |
| Net operating income | 1,270 | 37 | 526 | 495 | (34) | - | 2,294 |
| Net cost of net debt | | | | | | | (267) |
| Non-controlling interests | | | | | | | 10 |
| Net income - group share | | | | | | | 2,037 |

| 2 nd quarter 2017 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-------------|--------------|--------------|
| Non-Group sales | - | (27) | - | - | - | - | (27) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (27) | - | - | - | - | (27) |
| Operating expenses | (117) | (25) | (411) | (80) | (64) | - | (697) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (15) | 1 | - | - | - | - | (14) |
| Operating income^(b) | (132) | (51) | (411) | (80) | (64) | - | (738) |
| Equity in net income (loss) of affiliates and other items | (4) | (16) | (53) | 121 | - | - | 48 |
| Tax on net operating income | 47 | 9 | 129 | 21 | 22 | - | 228 |
| Net operating income^(b) | (89) | (58) | (335) | 62 | (42) | - | (462) |
| Net cost of net debt | | | | | | | (7) |
| Non-controlling interests | | | | | | | 32 |
| Net income - group share | | | | | | | (437) |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

| | | | | | | |
|-------------------------|---|---|-------|------|---|--|
| On operating income | - | - | (372) | (54) | - | |
| On net operating income | - | - | (270) | (45) | - | |

| 2 nd quarter 2017 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 2,068 | 2,698 | 17,347 | 17,831 | (2) | - | 39,942 |
| Intersegment sales | 5,118 | 274 | 6,016 | 169 | 90 | (11,667) | - |
| Excise taxes | - | - | (680) | (4,753) | - | - | (5,433) |
| Revenues from sales | 7,186 | 2,972 | 22,683 | 13,247 | 88 | (11,667) | 34,509 |
| Operating expenses | (3,430) | (2,832) | (21,507) | (12,649) | (255) | 11,667 | (29,006) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,329) | (41) | (245) | (158) | (11) | - | (2,784) |
| Adjusted operating income | 1,427 | 99 | 931 | 440 | (178) | - | 2,719 |
| Equity in net income (loss) of affiliates and other items | 491 | 29 | 201 | 137 | (6) | - | 852 |
| Tax on net operating income | (559) | (33) | (271) | (144) | 192 | - | (815) |
| Adjusted net operating income | 1,359 | 95 | 861 | 433 | 8 | - | 2,756 |
| Net cost of net debt | | | | | | | (260) |
| Non-controlling interests | | | | | | | (22) |
| Adjusted net income - group share | | | | | | | 2,474 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 0.97 |

^(a) Except for earnings per share.

| 2 nd quarter 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|-------|
| Total expenditures | 3,448 | 77 | 401 | 258 | 21 | - | 4,205 |
| Total divestments | 132 | 23 | 20 | 182 | 3 | - | 360 |
| Cash flow from operating activities | 2,504 | (114) | 1,972 | 229 | 49 | - | 4,640 |

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

| 3 rd quarter 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 1,852 | 2,510 | 16,050 | 16,998 | 2 | - | 37,412 |
| Intersegment sales | 4,854 | 283 | 5,072 | 147 | 74 | (10,430) | - |
| Excise taxes | - | - | (875) | (4,712) | - | - | (5,587) |
| Revenues from sales | 6,706 | 2,793 | 20,247 | 12,433 | 76 | (10,430) | 31,825 |
| Operating expenses | (3,513) | (2,754) | (19,102) | (11,829) | (198) | 10,430 | (26,966) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,479) | (46) | (251) | (150) | (10) | - | (2,936) |
| Operating income | 714 | (7) | 894 | 454 | (132) | - | 1,923 |
| Equity in net income (loss) of affiliates and other items | 180 | 7 | 228 | 78 | 88 | - | 581 |
| Tax on net operating income | (61) | 17 | (197) | (134) | 59 | - | (316) |
| Net operating income | 833 | 17 | 925 | 398 | 15 | - | 2,188 |
| Net cost of net debt | | | | | | | (208) |
| Non-controlling interests | | | | | | | (26) |
| Net income - group share | | | | | | | 1,954 |

| 3 rd quarter 2016 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|--------------|
| Non-Group sales | - | (116) | - | - | - | - | (116) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (116) | - | - | - | - | (116) |
| Operating expenses | - | (15) | 4 | (53) | - | - | (64) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | - | - | - | - | - | - | - |
| Operating income^(b) | - | (131) | 4 | (53) | - | - | (180) |
| Equity in net income (loss) of affiliates and other items | (123) | (68) | 16 | 1 | - | - | (174) |
| Tax on net operating income | 175 | 25 | (11) | 6 | - | - | 195 |
| Net operating income^(b) | 52 | (174) | 9 | (46) | - | - | (159) |
| Net cost of net debt | | | | | | | (6) |
| Non-controlling interests | | | | | | | 49 |
| Net income - group share | | | | | | | (116) |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

| | | | | | | | |
|-------------------------|---|---|----|------|---|---|---|
| On operating income | - | - | 4 | (51) | - | - | - |
| On net operating income | - | - | 21 | (33) | - | - | - |

| 3 rd quarter 2016 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 1,852 | 2,626 | 16,050 | 16,998 | 2 | - | 37,528 |
| Intersegment sales | 4,854 | 283 | 5,072 | 147 | 74 | (10,430) | - |
| Excise taxes | - | - | (875) | (4,712) | - | - | (5,587) |
| Revenues from sales | 6,706 | 2,909 | 20,247 | 12,433 | 76 | (10,430) | 31,941 |
| Operating expenses | (3,513) | (2,739) | (19,106) | (11,776) | (198) | 10,430 | (26,902) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,479) | (46) | (251) | (150) | (10) | - | (2,936) |
| Adjusted operating income | 714 | 124 | 890 | 507 | (132) | - | 2,103 |
| Equity in net income (loss) of affiliates and other items | 303 | 75 | 212 | 77 | 88 | - | 755 |
| Tax on net operating income | (236) | (8) | (186) | (140) | 59 | - | (511) |
| Adjusted net operating income | 781 | 191 | 916 | 444 | 15 | - | 2,347 |
| Net cost of net debt | | | | | | | (202) |
| Non-controlling interests | | | | | | | (75) |
| Adjusted net income - group share | | | | | | | 2,070 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 0.84 |

^(a) Except for earnings per share.

| 3 rd quarter 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|-------|
| Total expenditures | 3,484 | 1,097 | 554 | 243 | (177) | - | 5,201 |
| Total divestments | 105 | 33 | 21 | 29 | 4 | - | 192 |
| Cash flow from operating activities | 2,275 | 24 | 1,697 | 573 | 171 | - | 4,740 |

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

| 9 months 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|----------------|
| Non-Group sales | 6,292 | 8,771 | 54,844 | 54,215 | 20 | - | 124,142 |
| Intersegment sales | 16,331 | 869 | 18,954 | 650 | 284 | (37,088) | - |
| Excise taxes | - | - | (2,180) | (14,305) | - | - | (16,485) |
| Revenues from sales | 22,623 | 9,640 | 71,618 | 40,560 | 304 | (37,088) | 107,657 |
| Operating expenses | (10,866) | (9,443) | (67,906) | (38,780) | (802) | 37,088 | (90,709) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (8,960) | (163) | (790) | (472) | (27) | - | (10,412) |
| Operating income | 2,797 | 34 | 2,922 | 1,308 | (525) | - | 6,536 |
| Equity in net income (loss) of affiliates and other items | 1,198 | (20) | 2,780 | 421 | 48 | - | 4,427 |
| Tax on net operating income | (1,696) | (54) | (877) | (404) | 485 | - | (2,546) |
| Net operating income | 2,299 | (40) | 4,825 | 1,325 | 8 | - | 8,417 |
| Net cost of net debt | - | - | - | - | - | - | (848) |
| Non-controlling interests | - | - | - | - | - | - | 41 |
| Net income - group share | | | | | | | 7,610 |

| 9 months 2017 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-------------|--------------|----------------|
| Non-Group sales | - | (41) | - | - | - | - | (41) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (41) | - | - | - | - | (41) |
| Operating expenses | (119) | (146) | (188) | (44) | (64) | - | (561) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (1,926) | (25) | (50) | - | - | - | (2,001) |
| Operating income^(b) | (2,045) | (212) | (238) | (44) | (64) | - | (2,603) |
| Equity in net income (loss) of affiliates and other items | (216) | (94) | 2,168 | 121 | - | - | 1,979 |
| Tax on net operating income | 380 | 13 | (9) | 8 | 22 | - | 414 |
| Net operating income^(b) | (1,881) | (293) | 1,921 | 85 | (42) | - | (210) |
| Net cost of net debt | - | - | - | - | - | - | (21) |
| Non-controlling interests | - | - | - | - | - | - | 135 |
| Net income - group share | - | - | - | - | - | - | (96) |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

| | | | | | | | |
|-------------------------|---|---|------|------|---|---|---|
| On operating income | - | - | (79) | (18) | - | - | - |
| On net operating income | - | - | (56) | (14) | - | - | - |

| 9 months 2017 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|----------------|
| Non-Group sales | 6,292 | 8,812 | 54,844 | 54,215 | 20 | - | 124,183 |
| Intersegment sales | 16,331 | 869 | 18,954 | 650 | 284 | (37,088) | - |
| Excise taxes | - | - | (2,180) | (14,305) | - | - | (16,485) |
| Revenues from sales | 22,623 | 9,681 | 71,618 | 40,560 | 304 | (37,088) | 107,698 |
| Operating expenses | (10,747) | (9,297) | (67,718) | (38,736) | (738) | 37,088 | (90,148) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (7,034) | (138) | (740) | (472) | (27) | - | (8,411) |
| Adjusted operating income | 4,842 | 246 | 3,160 | 1,352 | (461) | - | 9,139 |
| Equity in net income (loss) of affiliates and other items | 1,414 | 74 | 612 | 300 | 48 | - | 2,448 |
| Tax on net operating income | (2,076) | (67) | (868) | (412) | 463 | - | (2,960) |
| Adjusted net operating income | 4,180 | 253 | 2,904 | 1,240 | 50 | - | 8,627 |
| Net cost of net debt | - | - | - | - | - | - | (827) |
| Non-controlling interests | - | - | - | - | - | - | (94) |
| Adjusted net income - group share | | | | | | | 7,706 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 3.02 |

^(a) Except for earnings per share.

| 9 months 2017 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|-------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|--------|
| Total expenditures | 9,312 | 491 | 1,024 | 887 | 79 | - | 11,793 |
| Total divestments | 584 | 27 | 2,784 | 368 | 34 | - | 3,797 |
| Cash flow from operating activities | 7,633 | 336 | 4,399 | 1,138 | 198 | - | 13,704 |

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

| 9 months 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 5,563 | 6,449 | 46,555 | 48,897 | 4 | - | 107,468 |
| Intersegment sales | 12,572 | 703 | 14,760 | 487 | 225 | (28,747) | - |
| Excise taxes | - | - | (2,760) | (13,650) | - | - | (16,410) |
| Revenues from sales | 18,135 | 7,152 | 58,555 | 35,734 | 229 | (28,747) | 91,058 |
| Operating expenses | (10,512) | (7,146) | (54,407) | (33,897) | (710) | 28,747 | (77,925) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (7,254) | (108) | (750) | (446) | (26) | - | (8,584) |
| Operating income | 369 | (102) | 3,398 | 1,391 | (507) | - | 4,549 |
| Equity in net income (loss) of affiliates and other items | 1,350 | 121 | 617 | 129 | 289 | - | 2,506 |
| Tax on net operating income | 454 | 1 | (852) | (409) | 87 | - | (719) |
| Net operating income | 2,173 | 20 | 3,163 | 1,111 | (131) | - | 6,336 |
| Net cost of net debt | - | - | - | - | - | - | (617) |
| Non-controlling interests | - | - | - | - | - | - | (71) |
| Net income - group share | | | | | | | 5,648 |

| 9 months 2016 (adjustments) ^(a) (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|--------------|
| Non-Group sales | - | (248) | - | - | - | - | (248) |
| Intersegment sales | - | - | - | - | - | - | - |
| Excise taxes | - | - | - | - | - | - | - |
| Revenues from sales | - | (248) | - | - | - | - | (248) |
| Operating expenses | (691) | (15) | 246 | (20) | - | - | (480) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (200) | - | - | - | - | - | (200) |
| Operating income^(b) | (891) | (263) | 246 | (20) | - | - | (928) |
| Equity in net income (loss) of affiliates and other items | 206 | (76) | (61) | (20) | - | - | 49 |
| Tax on net operating income | 648 | 52 | (86) | (2) | - | - | 612 |
| Net operating income^(b) | (37) | (287) | 99 | (42) | - | - | (267) |
| Net cost of net debt | - | - | - | - | - | - | (17) |
| Non-controlling interests | - | - | - | - | - | - | 52 |
| Net income - group share | | | | | | | (232) |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

| | | | | | | |
|-------------------------|---|---|-----|------|---|---|
| On operating income | - | - | 315 | (10) | - | - |
| On net operating income | - | - | 219 | 1 | - | - |

| 9 months 2016 (adjusted) (M\$) ^(a) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|---------------------------------------------------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|--------------|-----------------|---------------|
| Non-Group sales | 5,563 | 6,697 | 46,555 | 48,897 | 4 | - | 107,716 |
| Intersegment sales | 12,572 | 703 | 14,760 | 487 | 225 | (28,747) | - |
| Excise taxes | - | - | (2,760) | (13,650) | - | - | (16,410) |
| Revenues from sales | 18,135 | 7,400 | 58,555 | 35,734 | 229 | (28,747) | 91,306 |
| Operating expenses | (9,821) | (7,131) | (54,653) | (33,877) | (710) | 28,747 | (77,445) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (7,054) | (108) | (750) | (446) | (26) | - | (8,384) |
| Adjusted operating income | 1,260 | 161 | 3,152 | 1,411 | (507) | - | 5,477 |
| Equity in net income (loss) of affiliates and other items | 1,144 | 197 | 678 | 149 | 289 | - | 2,457 |
| Tax on net operating income | (194) | (51) | (766) | (407) | 87 | - | (1,331) |
| Adjusted net operating income | 2,210 | 307 | 3,064 | 1,153 | (131) | - | 6,603 |
| Net cost of net debt | - | - | - | - | - | - | (600) |
| Non-controlling interests | - | - | - | - | - | - | (123) |
| Adjusted net income - group share | | | | | | | 5,880 |
| Adjusted fully-diluted earnings per share (\$) | | | | | | | 2.42 |

^(a) Except for earnings per share.

| 9 months 2016 (M\$) | Exploration & Production | Gas, Renewables & Power | Refining & Chemicals | Marketing & Services | Corporate | Intercompany | Total |
|-------------------------------------|--------------------------------|-------------------------------|-------------------------|-------------------------|-----------|--------------|--------|
| Total expenditures | 11,252 | 1,339 | 1,295 | 745 | 44 | - | 14,675 |
| Total divestments | 1,369 | 137 | 73 | 359 | 12 | - | 1,950 |
| Cash flow from operating activities | 4,971 | (194) | 2,839 | 1,414 | 473 | - | 9,503 |

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

(unaudited)

| 3 rd quarter 2017 (M\$) | Adjusted | Adjustments ^(a) | Consolidated statement of income |
|---------------------------------------------------------------------------------|---------------|----------------------------|-------------------------------------|
| Sales | 43,058 | (14) | 43,044 |
| Excise taxes | (5,962) | - | (5,962) |
| Revenues from sales | 37,096 | (14) | 37,082 |
| Purchases, net of inventory variation | (24,585) | 218 | (24,367) |
| Other operating expenses | (6,073) | (35) | (6,108) |
| Exploration costs | (181) | - | (181) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,978) | (57) | (3,035) |
| Other income | 238 | 166 | 404 |
| Other expense | (65) | (2) | (67) |
| Financial interest on debt | (361) | (7) | (368) |
| Financial income and expense from cash & cash equivalents | (45) | - | (45) |
| Cost of net debt | (406) | (7) | (413) |
| Other financial income | 204 | - | 204 |
| Other financial expense | (164) | - | (164) |
| Equity in net income (loss) of affiliates | 674 | (174) | 500 |
| Income taxes | (1,032) | (60) | (1,092) |
| Consolidated net income | 2,728 | 35 | 2,763 |
| Group share | 2,674 | 50 | 2,724 |
| Non-controlling interests | 54 | (15) | 39 |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

| 3 rd quarter 2016 (M\$) | Adjusted | Adjustments ^(a) | Consolidated statement of income |
|---------------------------------------------------------------------------------|---------------|----------------------------|-------------------------------------|
| Sales | 37,528 | (116) | 37,412 |
| Excise taxes | (5,587) | - | (5,587) |
| Revenues from sales | 31,941 | (116) | 31,825 |
| Purchases, net of inventory variation | (21,176) | (47) | (21,223) |
| Other operating expenses | (5,452) | (17) | (5,469) |
| Exploration costs | (274) | - | (274) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (2,936) | - | (2,936) |
| Other income | 284 | 6 | 290 |
| Other expense | (155) | (196) | (351) |
| Financial interest on debt | (262) | (6) | (268) |
| Financial income and expense from cash & cash equivalents | (5) | - | (5) |
| Cost of net debt | (267) | (6) | (273) |
| Other financial income | 265 | - | 265 |
| Other financial expense | (154) | - | (154) |
| Equity in net income (loss) of affiliates | 515 | 16 | 531 |
| Income taxes | (446) | 195 | (251) |
| Consolidated net income | 2,145 | (165) | 1,980 |
| Group share | 2,070 | (116) | 1,954 |
| Non-controlling interests | 75 | (49) | 26 |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

(unaudited)

| 9 months 2017 (M\$) | Adjusted | Adjustments ^(a) | Consolidated statement of income |
|---------------------------------------------------------------------------------|----------------|----------------------------|-------------------------------------|
| Sales | 124,183 | (41) | 124,142 |
| Excise taxes | (16,485) | - | (16,485) |
| Revenues from sales | 107,698 | (41) | 107,657 |
| Purchases, net of inventory variation | (71,514) | (238) | (71,752) |
| Other operating expenses | (18,057) | (323) | (18,380) |
| Exploration costs | (577) | - | (577) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (8,411) | (2,001) | (10,412) |
| Other income | 552 | 2,747 | 3,299 |
| Other expense | (181) | (283) | (464) |
| Financial interest on debt | (1,023) | (21) | (1,044) |
| Financial income and expense from cash & cash equivalents | (93) | - | (93) |
| Cost of net debt | (1,116) | (21) | (1,137) |
| Other financial income | 717 | - | 717 |
| Other financial expense | (483) | - | (483) |
| Equity in net income (loss) of affiliates | 1,843 | (485) | 1,358 |
| Income taxes | (2,671) | 414 | (2,257) |
| Consolidated net income | 7,800 | (231) | 7,569 |
| Group share | 7,706 | (96) | 7,610 |
| Non-controlling interests | 94 | (135) | (41) |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

| 9 months 2016 (M\$) | Adjusted | Adjustments ^(a) | Consolidated statement of income |
|---------------------------------------------------------------------------------|----------------|----------------------------|-------------------------------------|
| Sales | 107,716 | (248) | 107,468 |
| Excise taxes | (16,410) | - | (16,410) |
| Revenues from sales | 91,306 | (248) | 91,058 |
| Purchases, net of inventory variation | (59,663) | 253 | (59,410) |
| Other operating expenses | (17,128) | (383) | (17,511) |
| Exploration costs | (654) | (350) | (1,004) |
| Depreciation, depletion and impairment of tangible assets and mineral interests | (8,384) | (200) | (8,584) |
| Other income | 627 | 335 | 962 |
| Other expense | (274) | (280) | (554) |
| Financial interest on debt | (792) | (17) | (809) |
| Financial income and expense from cash & cash equivalents | 6 | - | 6 |
| Cost of net debt | (786) | (17) | (803) |
| Other financial income | 768 | - | 768 |
| Other financial expense | (475) | - | (475) |
| Equity in net income (loss) of affiliates | 1,811 | (6) | 1,805 |
| Income taxes | (1,145) | 612 | (533) |
| Consolidated net income | 6,003 | (284) | 5,719 |
| Group share | 5,880 | (232) | 5,648 |
| Non-controlling interests | 123 | (52) | 71 |

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.