

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$) ^(a)	3 rd quarter 2014	2 nd quarter 2014	3 rd quarter 2013
Sales	60,363	62,561	61,844
Excise taxes	(6,141)	(6,354)	(6,168)
Revenues from sales	54,222	56,207	55,676
Purchases, net of inventory variation	(38,628)	(40,371)	(38,907)
Other operating expenses	(6,925)	(7,229)	(6,662)
Exploration costs	(433)	(301)	(751)
Depreciation, depletion and amortization of tangible assets and mineral interests	(3,082)	(2,929)	(3,673)
Other income	641	96	1,498
Other expense	(155)	(163)	(213)
Financial interest on debt	(173)	(266)	(211)
Financial income from marketable securities & cash equivalents	30	31	13
Cost of net debt	(143)	(235)	(198)
Other financial income	176	265	182
Other financial expense	(159)	(183)	(203)
Equity in net income (loss) of affiliates	851	874	828
Income taxes	(2,837)	(2,902)	(3,811)
Consolidated net income	3,528	3,129	3,766
Group share	3,463	3,104	3,682
Non-controlling interests	65	25	84
Earnings per share (\$)	1.52	1.37	1.62
Fully-diluted earnings per share (\$)	1.52	1.36	1.62

^(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$)	3 rd quarter 2014	2 nd quarter 2014	3 rd quarter 2013
Consolidated net income	3,528	3,129	3,766
Other comprehensive income			
Actuarial gains and losses	(1,010)	(416)	44
Tax effect	358	154	(11)
Currency translation adjustment generated by the mother company	(5,748)	(732)	2,244
Items not potentially reclassifiable to profit and loss	(6,400)	(994)	2,277
Currency translation adjustment	2,717	512	(766)
Available for sale financial assets	(21)	(6)	5
Cash flow hedge	44	30	38
Share of other comprehensive income of equity affiliates, net amount	(276)	436	(113)
Other	7	(4)	(3)
Tax effect	(10)	(5)	(15)
Items potentially reclassifiable to profit and loss	2,461	963	(854)
Total other comprehensive income (net amount)	(3,939)	(31)	1,423
Comprehensive income	(411)	3,098	5,189
Group share	(452)	3,078	5,109
Non-controlling interests	41	20	80

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$) ^(a)	9 months 2014	9 months 2013
Sales	183,611	186,750
Excise taxes	(18,327)	(17,548)
Revenues from sales	165,284	169,202
Purchases, net of inventory variation	(117,331)	(118,857)
Other operating expenses	(21,518)	(21,144)
Exploration costs	(1,353)	(1,511)
Depreciation, depletion and amortization of tangible assets and mineral interests	(8,756)	(9,060)
Other income	1,837	2,002
Other expense	(467)	(2,354)
Financial interest on debt	(640)	(672)
Financial income from marketable securities & cash equivalents	80	59
Cost of net debt	(560)	(613)
Other financial income	602	524
Other financial expense	(508)	(551)
Equity in net income (loss) of affiliates	2,198	2,571
Income taxes	(9,336)	(11,015)
Consolidated net income	10,092	9,194
Group share	9,902	8,994
Non-controlling interests	190	200
Earnings per share (\$)	4.36	3.97
Fully-diluted earnings per share (\$)	4.35	3.96

^(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$)	9 months 2014	9 months 2013
Consolidated net income	10,092	9,194
Other comprehensive income		
Actuarial gains and losses	(1,625)	19
Tax effect	569	(3)
Currency translation adjustment generated by the mother company	(6,477)	1,645
Items not potentially reclassifiable to profit and loss	(7,533)	1,661
Currency translation adjustment	3,265	(1,157)
Available for sale financial assets	(24)	8
Cash flow hedge	109	133
Share of other comprehensive income of equity affiliates, net amount	(296)	(607)
Other	-	(15)
Tax effect	(28)	(50)
Items potentially reclassifiable to profit and loss	3,026	(1,688)
Total other comprehensive income (net amount)	(4,507)	(27)
Comprehensive income	5,585	9,167
<i>Group share</i>	<i>5,427</i>	<i>9,017</i>
<i>Non-controlling interests</i>	<i>158</i>	<i>150</i>

CONSOLIDATED BALANCE SHEET

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$)	September 30, 2014	June 30, 2014	December 31, 2013	September 30, 2013
ASSETS				
Non-current assets				
Intangible assets, net	18,071	18,995	18,395	17,007
Property, plant and equipment, net	109,437	108,468	104,480	97,134
Equity affiliates : investments and loans	21,043	21,256	20,417	19,750
Other investments	1,645	1,786	1,666	1,777
Hedging instruments of non-current financial debt	1,491	1,973	1,418	1,840
Deferred income taxes	2,684	2,842	3,838	3,691
Other non-current assets	4,184	4,263	4,406	3,930
Total non-current assets	158,555	159,583	154,620	145,129
Current assets				
Inventories, net	20,873	23,484	22,097	21,469
Accounts receivable, net	20,511	21,698	23,422	24,883
Other current assets	15,798	16,519	14,892	15,185
Current financial assets	1,205	1,003	739	457
Cash and cash equivalents	24,307	22,166	20,200	20,111
Assets classified as held for sale	5,327	4,317	3,253	3,112
Total current assets	88,021	89,187	84,603	85,217
Total assets	246,576	248,770	239,223	230,346
LIABILITIES & SHAREHOLDERS' EQUITY				
Shareholders' equity				
Common shares	7,516	7,511	7,493	7,491
Paid-in surplus and retained earnings	101,979	101,100	98,254	96,442
Currency translation adjustment	(4,727)	(1,436)	(1,203)	(1,695)
Treasury shares	(4,360)	(4,303)	(4,303)	(4,300)
Total shareholders' equity - Group share	100,408	102,872	100,241	97,938
Non-controlling interests	3,382	3,344	3,138	2,328
Total shareholders' equity	103,790	106,216	103,379	100,266
Non-current liabilities				
Deferred income taxes	16,222	16,397	17,850	17,442
Employee benefits	5,232	4,725	4,235	4,799
Provisions and other non-current liabilities	17,017	17,445	17,517	14,786
Non-current financial debt	43,242	39,433	34,574	33,937
Total non-current liabilities	81,713	78,000	74,176	70,964
Current liabilities				
Accounts payable	27,394	28,902	30,282	27,811
Other creditors and accrued liabilities	19,610	19,994	18,948	19,299
Current borrowings	11,826	13,525	11,193	11,086
Other current financial liabilities	357	472	381	57
Liabilities directly associated with the assets classified as held for sale	1,886	1,661	864	863
Total current liabilities	61,073	64,554	61,668	59,116
Total liabilities and shareholders' equity	246,576	248,770	239,223	230,346

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$)	3 rd quarter 2014	2 nd quarter 2014	3 rd quarter 2013
CASH FLOW FROM OPERATING ACTIVITIES			
Consolidated net income	3,528	3,129	3,766
Depreciation, depletion and amortization	3,288	3,087	4,190
Non-current liabilities, valuation allowances and deferred taxes	106	(156)	791
Impact of coverage of pension benefit plans	-	-	-
(Gains) losses on disposals of assets	(479)	(17)	(1,397)
Undistributed affiliates' equity earnings	(260)	(125)	(301)
(Increase) decrease in working capital	1,461	(771)	2,009
Other changes, net	(5)	130	126
Cash flow from operating activities	7,639	5,277	9,184
CASH FLOW USED IN INVESTING ACTIVITIES			
Intangible assets and property, plant and equipment additions	(6,733)	(6,800)	(6,801)
Acquisitions of subsidiaries, net of cash acquired	(1)	(414)	-
Investments in equity affiliates and other securities	(167)	(434)	(268)
Increase in non-current loans	(868)	(1,075)	(682)
Total expenditures	(7,769)	(8,723)	(7,751)
Proceeds from disposals of intangible assets and property, plant and equipment	1,413	135	56
Proceeds from disposals of subsidiaries, net of cash sold	-	-	2,369
Proceeds from disposals of non-current investments	291	66	23
Repayment of non-current loans	326	430	449
Total divestments	2,030	631	2,897
Cash flow used in investing activities	(5,739)	(8,092)	(4,854)
CASH FLOW USED IN FINANCING ACTIVITIES			
Issuance (repayment) of shares:			
- Parent company shareholders	53	304	24
- Treasury shares	(289)	-	(236)
Dividends paid:			
- Parent company shareholders	(1,837)	(1,901)	(1,775)
- Non-controlling interests	(7)	(139)	(13)
Other transactions with non-controlling interests	(1)	126	50
Net issuance (repayment) of non-current debt	5,019	2,931	4,466
Increase (decrease) in current borrowings	(1,235)	956	(2,457)
Increase (decrease) in current financial assets and liabilities	(44)	65	66
Cash flow used in financing activities	1,659	2,342	125
Net increase (decrease) in cash and cash equivalents	3,559	(473)	4,455
Effect of exchange rates	(1,418)	(148)	538
Cash and cash equivalents at the beginning of the period	22,166	22,787	15,118
Cash and cash equivalents at the end of the period	24,307	22,166	20,111

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

	9 months 2014	9 months 2013
(M\$)		
CASH FLOW FROM OPERATING ACTIVITIES		
Consolidated net income	10,092	9,194
Depreciation, depletion and amortization	9,549	9,995
Non-current liabilities, valuation allowances and deferred taxes	349	742
Impact of coverage of pension benefit plans	-	-
(Gains) losses on disposals of assets	(1,519)	113
Undistributed affiliates' equity earnings	(374)	(673)
(Increase) decrease in working capital	5	(742)
Other changes, net	152	306
Cash flow from operating activities	18,254	18,935
CASH FLOW USED IN INVESTING ACTIVITIES		
Intangible assets and property, plant and equipment additions	(18,981)	(20,126)
Acquisitions of subsidiaries, net of cash acquired	(415)	(21)
Investments in equity affiliates and other securities	(757)	(1,294)
Increase in non-current loans	(2,204)	(1,673)
Total expenditures	(22,357)	(23,114)
Proceeds from disposals of intangible assets and property, plant and equipment	2,568	1,716
Proceeds from disposals of subsidiaries, net of cash sold	-	2,633
Proceeds from disposals of non-current investments	813	46
Repayment of non-current loans	1,120	1,065
Total divestments	4,501	5,460
Cash flow used in investing activities	(17,856)	(17,654)
CASH FLOW USED IN FINANCING ACTIVITIES		
Issuance (repayment) of shares:		
- Parent company shareholders	390	456
- Treasury shares	(289)	(236)
Dividends paid:	-	-
- Parent company shareholders	(5,573)	(5,307)
- Non-controlling interests	(153)	(107)
Other transactions with non-controlling interests	125	514
Net issuance (repayment) of non-current debt	12,139	8,965
Increase (decrease) in current borrowings	(1,446)	(7,619)
Increase (decrease) in current financial assets and liabilities	(96)	1,250
Cash flow used in financing activities	5,097	(2,084)
Net increase (decrease) in cash and cash equivalents	5,495	(803)
Effect of exchange rates	(1,388)	505
Cash and cash equivalents at the beginning of the period	20,200	20,409
Cash and cash equivalents at the end of the period	24,307	20,111

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

(M\$)	Common shares issued		Paid-in surplus and retained earnings	Currency translation adjustment	Treasury shares		Shareholders' equity - Group Share	Non-controlling interests	Total shareholders' equity
	Number	Amount			Number	Amount			
As of January 1, 2013	2,365,933,146	7,454	92,485	(1,696)	(108,391,639)	(4,274)	93,969	1,689	95,658
Net income of the first 9 months 2013	-	-	8,994	-	-	-	8,994	200	9,194
Other comprehensive Income	-	-	23	-	-	-	23	(50)	(27)
Comprehensive Income	-	-	9,017	-	-	-	9,017	150	9,167
Dividend	-	-	(5,300)	-	-	-	(5,300)	(107)	(5,407)
Issuance of common shares	11,263,033	37	419	-	-	-	456	-	456
Purchase of treasury shares	-	-	-	-	(4,414,200)	(236)	(236)	-	(236)
Sale of treasury shares ⁽¹⁾	-	-	(210)	-	3,590,641	210	-	-	-
Share-based payments	-	-	148	-	-	-	148	-	148
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	(120)	1	-	-	(119)	587	468
Other items	-	-	3	-	-	-	3	9	12
As of September 30, 2013	2,377,196,179	7,491	96,442	(1,695)	(109,215,198)	(4,300)	97,938	2,328	100,266
Net income from October 1 to December 31, 2013	-	-	2,234	-	-	-	2,234	93	2,327
Other comprehensive Income	-	-	450	492	-	-	942	(6)	936
Comprehensive Income	-	-	2,684	492	-	-	3,176	87	3,263
Dividend	-	-	(1,816)	-	-	-	(1,816)	(49)	(1,865)
Issuance of common shares	481,981	2	27	-	-	-	29	-	29
Purchase of treasury shares	-	-	-	-	-	(2)	(2)	-	(2)
Sale of treasury shares ⁽¹⁾	-	-	1	-	750	(1)	-	-	-
Share-based payments	-	-	41	-	-	-	41	-	41
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	869	-	-	-	869	768	1,637
Other items	-	-	6	-	-	-	6	4	10
As of December 31, 2013	2,377,678,160	7,493	98,254	(1,203)	(109,214,448)	(4,303)	100,241	3,138	103,379
Net income of the first 9 months 2014	-	-	9,902	-	-	-	9,902	190	10,092
Other comprehensive Income	-	-	(953)	(3,522)	-	-	(4,475)	(32)	(4,507)
Comprehensive Income	-	-	8,949	(3,522)	-	-	5,427	158	5,585
Dividend	-	-	(5,644)	-	-	-	(5,644)	(153)	(5,797)
Issuance of common shares	6,848,895	23	367	-	-	-	390	-	390
Purchase of treasury shares	-	-	-	-	(4,386,300)	(289)	(289)	-	(289)
Sale of treasury shares ⁽¹⁾	-	-	(232)	-	4,239,135	232	-	-	-
Share-based payments	-	-	119	-	-	-	119	-	119
Share cancellation	-	-	-	-	-	-	-	-	-
Other operations with non-controlling interests	-	-	106	(2)	-	-	104	183	287
Other items	-	-	60	-	-	-	60	56	116
As of September 30, 2014	2,384,527,055	7,516	101,979	(4,727)	(109,361,613)	(4,360)	100,408	3,382	103,790

⁽¹⁾ Treasury shares related to the restricted stock grants.

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

3 rd quarter 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,198	27,417	27,747	1	-	60,363
Intersegment sales	7,560	11,931	466	67	(20,024)	-
Excise taxes	-	(1,292)	(4,849)	-	-	(6,141)
Revenues from sales	12,758	38,056	23,364	68	(20,024)	54,222
Operating expenses	(5,763)	(37,230)	(22,742)	(275)	20,024	(45,986)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,496)	(376)	(199)	(11)	-	(3,082)
Operating income	4,499	450	423	(218)	-	5,154
Equity in net income (loss) of affiliates and other items	1,298	41	(35)	50	-	1,354
Tax on net operating income	(2,627)	(107)	(123)	(31)	-	(2,888)
Net operating income	3,170	384	265	(199)	-	3,620
Net cost of net debt						(92)
Non-controlling interests						(65)
Net income						3,463

3 rd quarter 2014 (adjustments) ^(a) (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	17	-	-	-	-	17
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	17	-	-	-	-	17
Operating expenses	(79)	(512)	(66)	-	-	(657)
Depreciation, depletion and amortization of tangible assets and mineral interests	(110)	(12)	-	-	-	(122)
Operating income^(b)	(172)	(524)	(66)	-	-	(762)
Equity in net income (loss) of affiliates and other items	432	(45)	(65)	-	-	322
Tax on net operating income	145	167	20	-	-	332
Net operating income^(b)	405	(402)	(111)	-	-	(108)
Net cost of net debt						-
Non-controlling interests						13
Net income						(95)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income - (497) (66) -
On net operating income - (370) (46) -

3 rd quarter 2014 (adjusted) (M\$) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,181	27,417	27,747	1	-	60,346
Intersegment sales	7,560	11,931	466	67	(20,024)	-
Excise taxes	-	(1,292)	(4,849)	-	-	(6,141)
Revenues from sales	12,741	38,056	23,364	68	(20,024)	54,205
Operating expenses	(5,684)	(36,718)	(22,676)	(275)	20,024	(45,329)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,386)	(364)	(199)	(11)	-	(2,960)
Adjusted operating income	4,671	974	489	(218)	-	5,916
Equity in net income (loss) of affiliates and other items	866	86	30	50	-	1,032
Tax on net operating income	(2,772)	(274)	(143)	(31)	-	(3,220)
Adjusted net operating income	2,765	786	376	(199)	-	3,728
Net cost of net debt						(92)
Non-controlling interests						(78)
Adjusted net income						3,558
Adjusted fully-diluted earnings per share (\$)						1.56

^(a) Except for earnings per share.

3 rd quarter 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	6,923	422	398	26	-	7,769
Total divestments	1,924	9	56	41	-	2,030
Cash flow from operating activities	5,442	1,729	701	(233)	-	7,639

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

2 nd quarter 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	6,205	28,143	28,213	-	-	62,561
Intersegment sales	8,057	11,740	402	46	(20,245)	-
Excise taxes	-	(1,281)	(5,073)	-	-	(6,354)
Revenues from sales	14,262	38,602	23,542	46	(20,245)	56,207
Operating expenses	(7,174)	(37,744)	(22,966)	(262)	20,245	(47,901)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,314)	(408)	(198)	(9)	-	(2,929)
Operating income	4,774	450	378	(225)	-	5,377
Equity in net income (loss) of affiliates and other items	719	65	98	7	-	889
Tax on net operating income	(2,471)	(114)	(128)	(218)	-	(2,931)
Net operating income	3,022	401	348	(436)	-	3,335
Net cost of net debt						(206)
Non-controlling interests						(25)
Net income						3,104

2 nd quarter 2014 (adjustments) ^(a) (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(36)	-	-	-	-	(36)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(36)	-	-	-	-	(36)
Operating expenses	-	122	(27)	-	-	95
Depreciation, depletion and amortization of tangible assets and mineral interests	-	(40)	-	-	-	(40)
Operating income^(b)	(36)	82	(27)	-	-	19
Equity in net income (loss) of affiliates and other items	-	(32)	(7)	-	-	(39)
Tax on net operating income	7	(50)	10	-	-	(33)
Net operating income^(b)	(29)	-	(24)	-	-	(53)
Net cost of net debt						-
Non-controlling interests						6
Net income						(47)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income	-	122	(5)	-		
On net operating income	-	77	(3)	-		

2 nd quarter 2014 (adjusted) (M\$) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	6,241	28,143	28,213	-	-	62,597
Intersegment sales	8,057	11,740	402	46	(20,245)	-
Excise taxes	-	(1,281)	(5,073)	-	-	(6,354)
Revenues from sales	14,298	38,602	23,542	46	(20,245)	56,243
Operating expenses	(7,174)	(37,866)	(22,939)	(262)	20,245	(47,996)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,314)	(368)	(198)	(9)	-	(2,889)
Adjusted operating income	4,810	368	405	(225)	-	5,358
Equity in net income (loss) of affiliates and other items	719	97	105	7	-	928
Tax on net operating income	(2,478)	(64)	(138)	(218)	-	(2,898)
Adjusted net operating income	3,051	401	372	(436)	-	3,388
Net cost of net debt						(206)
Non-controlling interests						(31)
Adjusted net income						3,151
Adjusted fully-diluted earnings per share (\$)						1.38

^(a) Except for earnings per share.

2 nd quarter 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	7,999	475	203	46	-	8,723
Total divestments	568	15	28	20	-	631
Cash flow from operating activities	4,805	(133)	304	301	-	5,277

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

3 rd quarter 2013 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,938	28,161	27,912	(167)	-	61,844
Intersegment sales	9,237	13,334	570	18	(23,159)	-
Excise taxes	-	(1,290)	(4,878)	-	-	(6,168)
Revenues from sales	15,175	40,205	23,604	(149)	(23,159)	55,676
Operating expenses	(7,106)	(39,601)	(22,826)	54	23,159	(46,320)
Depreciation, depletion and amortization of tangible assets and mineral interests	(3,106)	(377)	(180)	(10)	-	(3,673)
Operating income	4,963	227	598	(105)	-	5,683
Equity in net income (loss) of affiliates and other items	1,974	99	85	(66)	-	2,092
Tax on net operating income	(3,396)	(243)	(156)	(43)	-	(3,838)
Net operating income	3,541	83	527	(214)	-	3,937
Net cost of net debt						(171)
Non-controlling interests						(84)
Net income						3,682

3 rd quarter 2013 (adjustments) ^(a) (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(12)	-	-	-	-	(12)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(12)	-	-	-	-	(12)
Operating expenses	(113)	(153)	54	-	-	(212)
Depreciation, depletion and amortization of tangible assets and mineral interests	(855)	(7)	-	-	-	(862)
Operating income^(b)	(980)	(160)	54	-	-	(1,086)
Equity in net income (loss) of affiliates and other items	1,239	(5)	40	(34)	-	1,240
Tax on net operating income	195	(213)	(14)	(45)	-	(77)
Net operating income^(b)	454	(378)	80	(79)	-	77
Net cost of net debt						-
Non-controlling interests						(23)
Net income						54

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income

- (153) 93 -

On net operating income

- (84) 65 -

3 rd quarter 2013 (adjusted) (M\$) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	5,950	28,161	27,912	(167)	-	61,856
Intersegment sales	9,237	13,334	570	18	(23,159)	-
Excise taxes	-	(1,290)	(4,878)	-	-	(6,168)
Revenues from sales	15,187	40,205	23,604	(149)	(23,159)	55,688
Operating expenses	(6,993)	(39,448)	(22,880)	54	23,159	(46,108)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,251)	(370)	(180)	(10)	-	(2,811)
Adjusted operating income	5,943	387	544	(105)	-	6,769
Equity in net income (loss) of affiliates and other items	735	104	45	(32)	-	852
Tax on net operating income	(3,591)	(30)	(142)	2	-	(3,761)
Adjusted net operating income	3,087	461	447	(135)	-	3,860
Net cost of net debt						(171)
Non-controlling interests						(61)
Adjusted net income						3,628
Adjusted fully-diluted earnings per share (\$)						1.59

^(a) Except for earnings per share.

3 rd quarter 2013 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	6,708	550	430	63	-	7,751
Total divestments	2,800	12	57	28	-	2,897
Cash flow from operating activities	6,302	1,113	1,693	76	-	9,184

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

9 months 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	18,069	83,099	82,430	13	-	183,611
Intersegment sales	23,053	35,627	1,276	162	(60,118)	-
Excise taxes	-	(3,733)	(14,594)	-	-	(18,327)
Revenues from sales	41,122	114,993	69,112	175	(60,118)	165,284
Operating expenses	(19,451)	(112,766)	(67,397)	(706)	60,118	(140,202)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,986)	(1,162)	(579)	(29)	-	(8,756)
Operating income	14,685	1,065	1,136	(560)	-	16,326
Equity in net income (loss) of affiliates and other items	3,344	160	55	103	-	3,662
Tax on net operating income	(8,590)	(215)	(331)	(323)	-	(9,459)
Net operating income	9,439	1,010	860	(780)	-	10,529
Net cost of net debt						(437)
Non-controlling interests						(190)
Net income						9,902

9 months 2014 (adjustments) ^(a) (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	7	-	-	-	-	7
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	7	-	-	-	-	7
Operating expenses	(194)	(553)	(111)	-	-	(858)
Depreciation, depletion and amortization of tangible assets and mineral interests	(110)	(52)	-	-	-	(162)
Operating income^(b)	(297)	(605)	(111)	-	-	(1,013)
Equity in net income (loss) of affiliates and other items	712	(85)	(72)	-	-	555
Tax on net operating income	116	167	34	-	-	317
Net operating income^(b)	531	(523)	(149)	-	-	(141)
Net cost of net debt						-
Non-controlling interests						7
Net income						(134)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income - (538) (89) -
On net operating income - (404) (63) -

9 months 2014 (adjusted) (M\$) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	18,062	83,099	82,430	13	-	183,604
Intersegment sales	23,053	35,627	1,276	162	(60,118)	-
Excise taxes	-	(3,733)	(14,594)	-	-	(18,327)
Revenues from sales	41,115	114,993	69,112	175	(60,118)	165,277
Operating expenses	(19,257)	(112,213)	(67,286)	(706)	60,118	(139,344)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,876)	(1,110)	(579)	(29)	-	(8,594)
Adjusted operating income	14,982	1,670	1,247	(560)	-	17,339
Equity in net income (loss) of affiliates and other items	2,632	245	127	103	-	3,107
Tax on net operating income	(8,706)	(382)	(365)	(323)	-	(9,776)
Adjusted net operating income	8,908	1,533	1,009	(780)	-	10,670
Net cost of net debt						(437)
Non-controlling interests						(197)
Adjusted net income						10,036
Adjusted fully-diluted earnings per share (\$)						4.40

^(a) Except for earnings per share.

9 months 2014 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	20,233	1,147	877	100	-	22,357
Total divestments	4,291	35	110	65	-	4,501
Cash flow from operating activities	14,058	3,189	1,094	(87)	-	18,254

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

9 months 2013 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	19,377	84,870	82,495	8	-	186,750
Intersegment sales	27,432	39,235	1,771	120	(68,558)	-
Excise taxes	-	(3,477)	(14,071)	-	-	(17,548)
Revenues from sales	46,809	120,628	70,195	128	(68,558)	169,202
Operating expenses	(22,377)	(119,082)	(68,117)	(494)	68,558	(141,512)
Depreciation, depletion and amortization of tangible assets and mineral interests	(7,338)	(1,160)	(532)	(30)	-	(9,060)
Operating income	17,094	386	1,546	(396)	-	18,630
Equity in net income (loss) of affiliates and other items	1,880	256	93	(37)	-	2,192
Tax on net operating income	(10,380)	(226)	(438)	(71)	-	(11,115)
Net operating income	8,594	416	1,201	(504)	-	9,707
Net cost of net debt						(513)
Non-controlling interests						(200)
Net income						8,994

9 months 2013 (adjustments) ^(a) (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	(51)	-	-	-	-	(51)
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	(51)	-	-	-	-	(51)
Operating expenses	(113)	(947)	(81)	-	-	(1,141)
Depreciation, depletion and amortization of tangible assets and mineral interests	(855)	(12)	-	-	-	(867)
Operating income^(b)	(1,019)	(959)	(81)	-	-	(2,059)
Equity in net income (loss) of affiliates and other items	(305)	(66)	27	(34)	-	(378)
Tax on net operating income	533	25	30	(45)	-	543
Net operating income^(b)	(791)	(1,000)	(24)	(79)	-	(1,894)
Net cost of net debt						-
Non-controlling interests						(19)
Net income						(1,913)

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

^(b) Of which inventory valuation effect

On operating income	-	(896)	(42)	-	
On net operating income	-	(590)	(26)	-	

9 months 2013 (adjusted) (M\$) ^(a)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Non-Group sales	19,428	84,870	82,495	8	-	186,801
Intersegment sales	27,432	39,235	1,771	120	(68,558)	-
Excise taxes	-	(3,477)	(14,071)	-	-	(17,548)
Revenues from sales	46,860	120,628	70,195	128	(68,558)	169,253
Operating expenses	(22,264)	(118,135)	(68,036)	(494)	68,558	(140,371)
Depreciation, depletion and amortization of tangible assets and mineral interests	(6,483)	(1,148)	(532)	(30)	-	(8,193)
Adjusted operating income	18,113	1,345	1,627	(396)	-	20,689
Equity in net income (loss) of affiliates and other items	2,185	322	66	(3)	-	2,570
Tax on net operating income	(10,913)	(251)	(468)	(26)	-	(11,658)
Adjusted net operating income	9,385	1,416	1,225	(425)	-	11,601
Net cost of net debt						(513)
Non-controlling interests						(181)
Adjusted net income						10,907
Adjusted fully-diluted earnings per share (\$)						4.81

^(a) Except for earnings per share.

9 months 2013 (M\$)	Upstream	Refining & Chemicals	Marketing & Services	Corporate	Intercompany	Total
Total expenditures	20,252	1,752	994	116	-	23,114
Total divestments	4,974	320	123	43	-	5,460
Cash flow from operating activities	14,547	2,444	2,115	(171)	-	18,935

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

3 rd quarter 2014 (M\$)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	60,346	17	60,363
Excise taxes	(6,141)	-	(6,141)
Revenues from sales	54,205	17	54,222
Purchases, net of inventory variation	(38,065)	(563)	(38,628)
Other operating expenses	(6,831)	(94)	(6,925)
Exploration costs	(433)	-	(433)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,960)	(122)	(3,082)
Other income	209	432	641
Other expense	(143)	(12)	(155)
Financial interest on debt	(173)	-	(173)
Financial income from marketable securities & cash equivalents	30	-	30
Cost of net debt	(143)	-	(143)
Other financial income	176	-	176
Other financial expense	(159)	-	(159)
Equity in net income (loss) of affiliates	949	(98)	851
Income taxes	(3,169)	332	(2,837)
Consolidated net income	3,636	(108)	3,528
Group share	3,558	(95)	3,463
Non-controlling interests	78	(13)	65

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

3 rd quarter 2013 (M\$)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	61,856	(12)	61,844
Excise taxes	(6,168)	-	(6,168)
Revenues from sales	55,688	(12)	55,676
Purchases, net of inventory variation	(38,847)	(60)	(38,907)
Other operating expenses	(6,510)	(152)	(6,662)
Exploration costs	(751)	-	(751)
Depreciation, depletion and amortization of tangible assets and mineral interests	(2,811)	(862)	(3,673)
Other income	186	1,312	1,498
Other expense	(129)	(84)	(213)
Financial interest on debt	(211)	-	(211)
Financial income from marketable securities & cash equivalents	13	-	13
Cost of net debt	(198)	-	(198)
Other financial income	182	-	182
Other financial expense	(203)	-	(203)
Equity in net income (loss) of affiliates	816	12	828
Income taxes	(3,734)	(77)	(3,811)
Consolidated net income	3,689	77	3,766
Group share	3,628	54	3,682
Non-controlling interests	61	23	84

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

Reconciliation of the information by business segment with consolidated financial statements

TOTAL

(unaudited, 2013 data converted from the Euro to the US Dollar)

9 months 2014 (M\$)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	183,604	7	183,611
Excise taxes	(18,327)	-	(18,327)
Revenues from sales	165,277	7	165,284
Purchases, net of inventory variation	(116,704)	(627)	(117,331)
Other operating expenses	(21,287)	(231)	(21,518)
Exploration costs	(1,353)	-	(1,353)
Depreciation, depletion and amortization of tangible assets and mineral interests	(8,594)	(162)	(8,756)
Other income	757	1,080	1,837
Other expense	(406)	(61)	(467)
Financial interest on debt	(640)	-	(640)
Financial income from marketable securities & cash equivalents	80	-	80
Cost of net debt	(560)	-	(560)
Other financial income	602	-	602
Other financial expense	(508)	-	(508)
Equity in net income (loss) of affiliates	2,662	(464)	2,198
Income taxes	(9,653)	317	(9,336)
Consolidated net income	10,233	(141)	10,092
Group share	10,036	(134)	9,902
Non-controlling interests	197	(7)	190

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.

9 months 2013 (M\$)	Adjusted	Adjustments ^(a)	Consolidated statement of income
Sales	186,801	(51)	186,750
Excise taxes	(17,548)	-	(17,548)
Revenues from sales	169,253	(51)	169,202
Purchases, net of inventory variation	(117,919)	(938)	(118,857)
Other operating expenses	(20,941)	(203)	(21,144)
Exploration costs	(1,511)	-	(1,511)
Depreciation, depletion and amortization of tangible assets and mineral interests	(8,193)	(867)	(9,060)
Other income	359	1,643	2,002
Other expense	(345)	(2,009)	(2,354)
Financial interest on debt	(672)	-	(672)
Financial income from marketable securities & cash equivalents	59	-	59
Cost of net debt	(613)	-	(613)
Other financial income	524	-	524
Other financial expense	(551)	-	(551)
Equity in net income (loss) of affiliates	2,583	(12)	2,571
Income taxes	(11,558)	543	(11,015)
Consolidated net income	11,088	(1,894)	9,194
Group share	10,907	(1,913)	8,994
Non-controlling interests	181	19	200

^(a) Adjustments include special items, inventory valuation effect and the effect of changes in fair value.